BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | , | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 467.553.561.374 | 425.338.526.491 |
| I | Cash \& Cash equivalents | 110 |  | 51.780 .881 .164 | 40.095.409.628 |
|  | Cash | 111 | V. 01 | 47.580 .881 .164 | 39.095.409.628 |
| 2 | Cash equivalents | 112 |  | 4.200 .000 .000 .00 | 1.000.000.000.00 |
| II | Short-term financial investments | 120 | V. 02 | 1.650 .000 .000 | 1.350 .000 .000 |
| ------1 | Short-term investments | 121 |  | 1.650 .000 .000 | 1.350 .000 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 104.860.687.894 | 103.703.326.821 |
| ------1 | Trade accounts receivables | 131 |  | 89.128.484.426 | 89.752.590.237 |
| 2 | Prepayment to suppliers | 132 |  | 3.581.175.241 | 3.200 .445 .995 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | ------------ |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 19.219 .548 .450 | 17.574.604.096 |
| 6 |  | 139 |  | (7.068.520.223) | (6.824.313.507) |
| IV | Inventories | 140 |  | 296.476.201.256 | 266.975.358.870 |
| ------1 | Inventories | 141 | V. 04 | 296.726.261.496 | 267.225.419.110 |
| 2 | Provision for devaluation of inventories | 149 |  | (250.060.240) | (250.060.240) |
| V | Other short-term assets | 150 |  | 12.785.791.060 | 13.214.431.172 |
| 1 | Short-term prepaid expenses | 151 |  | 428.166 .666 | 64.596 .390 |
| 2 | VAT deductible | 152 |  | 4.482 .575 .485 | 6.319.302.849 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 408.800 | 3.000 .000 |
| 4 | Other short-term assets | 158 |  | 7.874.640.109 | 6.827.531.933 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 103.321.834.538 | 103.438.647.359 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 94.092.--------7 | 94.628.686.467 |
| 1 | Tangible fixed assets | 221 | V. 08 | 57.028.413.958 | 57.699.192.355 |
|  | - Historical cost | 222 |  | 120.094.584.792 | 117.256.871.841 |
|  | - Accumulated depreciation | 223 |  | (63.066.170.834) | (59.557.679.486) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -------------- | -------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 35.986.502.841 | 36.008.839.021 |
|  | - Historical cost | 228 |  | 37.179.350.163 | 37.179.350.163 |
|  | - Accumulated depreciation | 229 |  | (1.192.847.322) | (1.170.511.142) |


| 4 | Construction in progress | 230 | V. 11 | 1.077 .300 .000 | 920.655 .091 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depre-----------7 | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 8.237.051.000 | 8.051.371.000 |
| 1 | Investment in subsidiaries | 251 |  | - | --- |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 8.499.577.200 | 8.499 .577 .200 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (262.526.200) | (448.206.200) |
| V | Other long-term assets | 260 |  | 992.566.739 | 758.589 .892 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 928.121 .874 | 694.145 .027 |
| 2 | Deferred income tax assets | 262 | V. 21 | 64.444 .865 | 64.444 .865 |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 570.875.395.912 | 528.777.173.850 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 393.022.695.976 | 365.284.082.398 |
| I | Short-term liabilities | 310 |  | 391.066.938.076 | 363.049.964.566 |
| -------1 | Short-term borrowing | 311 | V. 15 | 168.937.000.000 | 226.241.081.937 |
| 2 | Trade accounts payable | 312 |  | 205.906.209.003 | 110.769.325.065 |
| 3 | Advances from customers | 313 |  | 3.023.013.183 | 1.243.986.971 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 3.149.967.583 | 3.478.015.861 |
| 5 | Payable to employees | 315 |  | 2.290 .043 .905 | 3.583 .790 .438 |
| 6 | Payable expenses | 316 | V.-17 | 190.868 .556 | 581.187.349 |
| 7 | Intercompany payable | 317 |  | --------- | ------------ |
| 8 |  | 318 |  | - |  |
| 9 |  | 319 | V. 18 | 4.806.-659.307 | 14.746 .845 .523 |
| 10 | Provision for short-term liabilities | 320 |  | 1.094 .625 | 1.094 .625 |
| 11 | Bonus and welfare fund | 323 |  | 2.762 .081 .914 | 2.404 .636 .797 |
| II | Long-term liabilities | 330 |  | 1.955 .757 .900 | 2.234.117.832 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-termintercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V.21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | -------------- | ----------- |
| 8 | Unrealised revenue | 338 |  | 1.-955.7------- | 2.-------------17-17 |
| 9 | Scientific and Technological Development fund | 339 |  | ------------ |  |
| B | OWNER'S EQUITY | 400 |  | 168.653.216.135 | 154.521.690.861 |
| I | Capital sources and funds | 410 | V. 22 | 168.653.216.135 | 154.521.690.861 |
| 1 | Paid-in capital | 411 |  | 121.039.120.000 | 121.039.120.000 |
| 2 | Capital surplus | 412 |  | 1.750 .000 .000 | 1.750 .000 .000 |
| 3 | Other capital of owner | 413 |  | -------------------- | ------------- |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differences | 415 |  |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 10.025.800.328 | 10.738 .023 .541 |
| 8 | Financial reserve fund | 418 |  | 9.042.170.298 | 9.495.714.980 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 26.796.125.509 | 11.498.832.340 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| -----1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 9.199.483.801 | 8.971.400.591 |
|  | TOTAL RESOURCES | 440 |  | 570.875.395.912 | 528.777.173.850 |

INCOME STATEMENT

## Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 2.172.000.772.744 | 2.103.566.266.425 |
| 2. Deductions | 02 |  | 131.532 .427 | 349.824.584 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 2.171.869.240.317 | 2.103.216.441.841 |
| 4. Cost of sales | 11 | VI. 27 | 2.109.720.131.270 | 2.041.910.166.286 |
| 5. Gross profit (20=10-11) | 20 |  | 62.149.109.047 | 61.306.275.555 |
| 6. Financial income | 21 | VI. 26 | 1.339.947.014 | 1.523.995.310 |
| 7. Financial expenses | 22 | VI. 28 | 4.966.823.330 | 4.036.054.551 |
| - In which: Interest expense | 23 |  | 4.280.091.347 | 5.029.798.141 |
| 8. Selling expenses | 24 |  | 39.362.021.282 | 41.279.369.856 |
| 9. General \& administrative expenses | 25 |  | 10.272.194.815 | 13.341.259.418 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 8.888.016.634 | 4.173.587.040 |
| 11. Other income | 31 |  | 11.794.156.145 | 10.485.457.304 |
| 12. Other expenses | 32 |  | 5.709.363 | 10.571.784 |
| 13. Other profit (40=31-32) | 40 |  | 11.788.446.782 | 10.474.885.520 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 20.676.463.416 | 14.648.472.560 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 4.540.453.114 | 3.461.163.091 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | 232.341 .916 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 16.136.010.302 | 10.954.967.553 |
| 18.1 Profit after tax of minorities | 61 |  | 827.964.412 | 764.526.531 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 15.308.045.890 | 10.190.441.022 |
| 19. EPS (VND/share) | 70 |  | 1.265 | 842 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


